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PRESS RELEASE

ITALIAN MID-CAP CONFERENCE 2022:

SUPPLY CHAIN, RAW MATERIALS AND VALUE CHAIN – A NEW PERSPECTIVE

Production *filière*, raw materials and inflation are the issues at the heart of the Italian Mid Cap Conference organized by Mediobanca and now in its fourth year which starts today: a two-day event in which 27 listed Italian mid-caps will unveil their growth plans to some 90 international investors.

Apart from the online meetings, the conference programme includes moments where participants will hear directly from some of the leading players in this segment.

Francesca Anzeloni, Head of the Mediobanca Mid Corporate Committee will open the proceedings, which this year will be focused on the debate over the diversification of supply sources and consequent reorganization of the entire supply *filière*.

For Lorenzo Astolfi, Co-Head of Mid Corporate and FSG at Mediobanca, and one of the speakers at the conference, it is “a necessary development for Italian MSEs, which have all the requisites to absorb the crisis effectively and turn it into an opportunity to become even stronger. The internal momentum for growth, both organic and via acquisitions, is accelerating continuously. Here at Mediobanca, in the last 18 months we have been involved in something like thirty extraordinary transactions in support of the growth plans of the same number of family-run businesses, through loans, IPOs and/or M&A deals”.

A result that confirms the great potential of the MidCorp segment in Italy, for which Mediobanca has created an integrated private and investment banking platform. “It is a distinctive approach”, said Mediobanca Group General Manager Francesco Saverio Vinci, “that can provide a response to Italian and international institutional investors looking for partners of choice to identify opportunities to access and dialogue with the world of Italian business”.

The event agenda also includes a presentation of the Italian 2022 outlook by the heads of Mediobanca Equity Research, Andrea Filtri and Javier Suarez. Three panels have also been scheduled to look at issues in greater depth, which will be moderated by Ferruccio de Bortoli, the well-known journalist and columnist in the leading Italian national newspaper *Il Corriere della Sera*.

Inflation and shortage of raw materials – visions and strategies is the title of the first roundtable, with the following participants: Silvia Merlo, CEO of Merlo, Massimo Perotti, Chairman and CEO of Sanlorenzo, and Domenico Monge, CEO of Monge & C.

Media Relations

Tel. no.: (0039) 02-8829.319/914

media.relations@mediobanca.com



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This will be followed by a talk by Carloalberto Guglielminotti, CEO of Nhoa, on the subject of the **energy transition – exponential growth vs supply chain**.

Redesigning the value chain: globalization and the paper industry *filière* will be the topic of discussion in the second roundtable, featuring: Sonia Bonfiglioli, Chair of Bonfiglioli, Roberto Selci, CEO of Biesse Group, and Matteo Sinigallia, CEO of Fashion Box – Replay.

Milan, 19 January 2022