

Fitch Affirms Mediobanca at 'BBB'; Outlook Negative

Fitch Ratings-Milan/London/Paris-28 February 2019: Fitch Ratings has affirmed Mediobanca Spa's Long-Term Issuer Default Rating (IDR) at 'BBB' and Viability Rating (VR) at 'bbb'. The Outlook on the Long-Term IDR is Negative. A full list of rating actions is at the end of this rating action commentary.

KEY RATING DRIVERS

VR, IDRs, DERIVATIVE COUTERPARTY RATING (DCR) and SENIOR DEBT RATINGS The ratings reflect Mediobanca's specialised business model with strong competitive positions in selected businesses, essentially in Italy. These underpin sound capitalisation, adequate profitability and good asset quality, by Italian standards, maintained through the cycle.

Mediobanca has leading franchises in investment banking and consumer finance in Italy. It also aims to expand its wealth management activities. Growth is both organic and through acquisitions, and Fitch expects the bank to maintain its controlled risk appetite.

Mediobanca's capitalisation is commensurate with its risk profile, and is underpinned by an established track record of internal capital generation. The roll-over of Advanced Internal Rating-Based (AIRB) validations benefits the risk-weighted ratios as it leads to reduced risk-weighted assets (RWAs). The Fitch Core Capital (FCC) ratio of 18% and Common Equity Tier 1 (CET1) ratio of 13.9% at end-2018 are satisfactory, compare well domestically and have ample buffers over the 2019 Supervisory Review and Evaluation Process (SREP) requirement of 8.25%. Mediobanca's investment in Assicurazioni Generali is partly deducted from regulatory CET1 capital (but not from FCC). The CET1 ratio will benefit from the extension of the ability to apply the Danish compromise, and we expect its capital ratios to remain sound over the medium term. At end-2018, net impaired loans accounted for less than 8% of the bank's FCC, significantly lower than the average level among domestic banks.

Mediobanca's impaired loans ratio of 4.9% at end-2018 is one of the lowest among Fitch-rated Italian banks and compares well with the domestic industry average of around 10%. Excluding purchased NPLs, the ratio would be closer to the 4% mark at the same date. Asset quality has a record of stability through the cycle, supported by robust lending standards and loans being regularly written off and disposed of in the consumer portfolio. The corporate book includes some large single-name exposures but it is reasonably diversified by sector and has ample international exposure. Our assessment of Mediobanca's asset quality also takes into account its limited holdings of Italian sovereign bonds, at around 30% of FCC, a level much lower than most rated Italian banks'.

The development of wealth management activities has helped earnings generation and revenue diversification but profitability is average relative to the global industry. In the first six months of its current fiscal year, Mediobanca generated around EUR530 million operating profit, equivalent to an operating profit/RWAs ratio of about 2.2%, which compares well with the strongest domestic banks. The bank has good control over its cost base despite investments in business growth. Loan impairment charges (LICs) accounted for less than 20% of pre-impairment profit in the 18 months to end-2018, and we expect Mediobanca to keep LICs under control.

The group's funding structure is adequately diversified and less reliant on wholesale channels than in the past. Its growing retail and wealth management franchise has resulted in an increasing customer deposit base, which at end-2018 represented around 37% of total funding (excluding derivatives), up from less than 25% at end-June 2016. Wholesale unsecured issuances have been less frequent over the past few quarters, reflecting positive deposit dynamics but also Mediobanca's new issuance strategy being concentrated on cheaper secured funding. The bank's medium-term funding needs, including maintaining compliance with Minimum Requirement for own funds and Eligible Liabilities (MREL) targets, are manageable. Its market access is good.

Mediobanca's liquidity profile is sound, backed by ample buffers of unencumbered eligible assets. Its regulatory liquidity coverage and net stable funding ratios are satisfactorily above minimum requirements. Mediobanca's Short-Term IDR of 'F2', the higher of the two possible ratings for a 'BBB' Long-Term IDR under our criteria, reflects that the bank's short-term liquidity profile is supported by large liquidity reserves and good liquidity coverage of short-term maturities.

The Negative Outlook is in line with that on Italy's 'BBB' sovereign rating and reflects Fitch's view that Mediobanca would likely be downgraded if Italy's rating is downgraded, given that the bank's activities are predominantly domestic. Its IDRs and VR are therefore highly affected by the risk profile of the Italian sovereign and the domestic economy.

Mediobanca's DCR is at the same level as the Long-Term IDR because in Italy derivative counterparties have no preferential legal status over other senior obligations in a resolution.

We rate Mediobanca's preferred and non-preferred senior debt in line with its 'BBB' Long-Term IDR to reflect that a default of these obligations would be treated by Fitch as a default of the bank.

SUPPORT RATING (SR) AND SUPPORT RATING FLOOR (SRF)

The SR and SRF reflect Fitch's view that, although external support is possible, it cannot be relied upon. Senior creditors can no longer expect to receive full extraordinary support from the sovereign in the event that the bank becomes non-viable. The EU's Bank Recovery and Resolution Directive and the Single Resolution Mechanism for eurozone banks provide a framework for the resolution of banks that requires senior creditors to participate in losses, if necessary, instead of or ahead of a bank receiving sovereign support.

SUBSIDIARY AND AFFILIATED COMPANIES

The ratings of the senior debt issued by Mediobanca International (Luxembourg) SA are equalised with the parent's Long-Term IDR since the debt is unconditionally and irrevocably guaranteed by Mediobanca, and Fitch expects the parent to honour this guarantee.

SUBORDINATED DEBT

Mediobanca's subordinated debt is rated one notch below its VR to reflect below-average recovery prospects for the notes.

RATING SENSITIVITIES

VR, IDRs, DCR and SENIOR DEBT RATINGS

Mediobanca's ratings are primarily sensitive to deterioration in the operating environment in Italy and to Italy's sovereign rating. If Italy's sovereign rating is downgraded, Mediobanca's VR, IDRs, DCR and debt ratings would likely be downgraded.

Increased risk appetite, such as expanding higher-risk activities, increasing concentration risk, or asset-quality deterioration could lead to a downgrade. Deterioration of group liquidity and funding could also result in a downgrade.

Fitch would downgrade the bank's Short-Term IDR if the Long-Term IDR is downgraded or if we perceive a weakening in its funding and liquidity profile.

SR AND SRF

An upgrade of the SR and upward revision of the SRF would be contingent on a positive change in the sovereign's propensity to support the bank. In Fitch's view, this is highly unlikely, although not impossible.

SUBSIDIARY AND AFFILIATED COMPANIES

The ratings of the senior debt issued by Mediobanca International (Luxembourg) SA are sensitive to the same considerations as the senior unsecured debt issued by the parent.

SUBORDINATED DEBT

The subordinated debt rating is primarily sensitive to the same factors that would affect the bank's VR. The rating is also sensitive to a change in notching if Fitch changes its assessment of loss severity or non-performance risk.

The rating actions are as follows:

Mediobanca Spa Long-Term IDR: affirmed at 'BBB'; Outlook Negative Short-Term IDR: affirmed at 'F2' Viability Rating: affirmed at 'bbb' Support Rating: affirmed at '5' Support Rating Floor: affirmed at 'No Floor' Derivative Counterparty Rating: affirmed at 'BBB(dcr)' Senior debt: affirmed at 'BBB'/'F2' Senior non-preferred long-term debt (EMTN Programme): affirmed at 'BBB' Subordinated debt: affirmed at 'BBB-'

Mediobanca International (Luxembourg) SA Senior debt: affirmed at 'BBB'/'F2' Contact:

Francesca Vasciminno Senior Director +39 02 879 087 225 Fitch Italia S.p.A. Via Privata Maria Teresa, 8 20123 Milan

Secondary Analyst Valeria Pasto Associate Director +39 02 879 087 298

Committee Chairperson Olivia Perney Guillot Senior Director +33 1 44 29 91 74

Media Relations: Stefano Bravi, Milan, Tel: +39 02 879087 281, Email: stefano.bravi@fitchratings.com Louisa Williams, London, Tel: +44 20 3530 2452, Email: louisa.williams@fitchratings.com

Additional information is available on www.fitchratings.com **Applicable Criteria** <u>Bank Rating Criteria (pub. 12 Oct 2018)</u>

Additional Disclosures

Dodd-Frank Rating Information Disclosure Form Solicitation Status Endorsement Policy

ALL FITCH CREDIT RATINGS ARE SUBJECT TO CERTAIN LIMITATIONS AND DISCLAIMERS. PLEASE READ THESE LIMITATIONS AND DISCLAIMERS BY FOLLOWING THIS LINK: HTTPS://WWW.FITCHRATINGS.COM/UNDERSTANDINGCREDITRATINGS. IN ADDITION, RATING DEFINITIONS AND THE TERMS OF USE OF SUCH RATINGS ARE AVAILABLE ON THE AGENCY'S PUBLIC WEB SITE AT WWW.FITCHRATINGS.COM. PUBLISHED RATINGS, CRITERIA, AND METHODOLOGIES ARE AVAILABLE FROM THIS SITE AT ALL TIMES. FITCH'S CODE OF CONDUCT, CONFIDENTIALITY, CONFLICTS OF INTEREST, AFFILIATE FIREWALL, COMPLIANCE, AND OTHER RELEVANT POLICIES AND PROCEDURES ARE ALSO AVAILABLE FROM THE CODE OF CONDUCT SECTION OF THIS SITE. DIRECTORS AND SHAREHOLDERS RELEVANT INTERESTS ARE AVAILABLE AT HTTPS://WWW.FITCHRATINGS.COM/SITE/REGULATORY. FITCH MAY HAVE PROVIDED ANOTHER PERMISSIBLE SERVICE TO THE RATED ENTITY OR ITS RELATED THIRD PARTIES. DETAILS OF THIS SERVICE FOR RATINGS FOR WHICH THE LEAD ANALYST IS BASED IN AN EU-REGISTERED ENTITY CAN BE FOUND ON THE ENTITY SUMMARY PAGE FOR THIS ISSUER ON THE FITCH WEBSITE.

Copyright © 2019 by Fitch Ratings, Inc., Fitch Ratings Ltd. and its subsidiaries. 33 Whitehall Street, NY, NY 10004. Telephone: 1-800-753-4824, (212) 908-0500. Fax: (212) 480-4435. Reproduction or retransmission in whole or in part is prohibited except by permission. All rights reserved. In issuing and maintaining its ratings and in making other reports (including forecast information), Fitch relies on factual information it receives from issuers and underwriters and from other sources Fitch believes to be credible. Fitch conducts a reasonable investigation of the factual information relied upon by it in accordance with its ratings methodology, and obtains reasonable verification of that information from independent sources, to the extent such sources are available for a given security or in a given jurisdiction. The manner of Fitch's factual investigation and the scope of the

third-party verification it obtains will vary depending on the nature of the rated security and its issuer, the requirements and practices in the jurisdiction in which the rated security is offered and sold and/or the issuer is located, the availability and nature of relevant public information, access to the management of the issuer and its advisers, the availability of pre-existing third-party verifications such as audit reports, agreed-upon procedures letters, appraisals, actuarial reports, engineering reports, legal opinions and other reports provided by third parties, the availability of independent and competent third- party verification sources with respect to the particular security or in the particular jurisdiction of the issuer, and a variety of other factors. Users of Fitch's ratings and reports should understand that neither an enhanced factual investigation nor any third-party verification can ensure that all of the information Fitch relies on in connection with a rating or a report will be accurate and complete. Ultimately, the issuer and its advisers are responsible for the accuracy of the information they provide to Fitch and to the market in offering documents and other reports. In issuing its ratings and its reports, Fitch must rely on the work of experts, including independent auditors with respect to financial statements and attorneys with respect to legal and tax matters. Further, ratings and forecasts of financial and other information are inherently forward-looking and embody assumptions and predictions about future events that by their nature cannot be verified as facts. As a result, despite any verification of current facts, ratings and forecasts can be affected by future events or conditions that were not anticipated at the time a rating or forecast was issued or affirmed.

The information in this report is provided "as is" without any representation or warranty of any kind, and Fitch does not represent or warrant that the report or any of its contents will meet any of the requirements of a recipient of the report. A Fitch rating is an opinion as to the creditworthiness of a security. This opinion and reports made by Fitch are based on established criteria and methodologies that Fitch is continuously evaluating and updating. Therefore, ratings and reports are the collective work product of Fitch and no individual, or group of individuals, is solely responsible for a rating or a report. The rating does not address the risk of loss due to risks other than credit risk, unless such risk is specifically mentioned. Fitch is not engaged in the offer or sale of any security. All Fitch reports have shared authorship. Individuals identified in a Fitch report were involved in, but are not solely responsible for, the opinions stated therein. The individuals are named for contact purposes only. A report providing a Fitch rating is neither a prospectus nor a substitute for the information assembled, verified and presented to investors by the issuer and its agents in connection with the sale of the securities. Ratings may be changed or withdrawn at any time for any reason in the sole discretion of Fitch. Fitch does not provide investment advice of any sort. Ratings are not a recommendation to buy, sell, or hold any security. Ratings do not comment on the adequacy of market price, the suitability of any security for a particular investor, or the tax-exempt nature or taxability of payments made in respect to any security. Fitch receives fees from issuers, insurers, guarantors, other obligors, and underwriters for rating securities. Such fees generally vary from US\$1,000 to US\$750,000 (or the applicable currency equivalent) per issue. In

certain cases, Fitch will rate all or a number of issues issued by a particular issuer, or insured or guaranteed by a particular insurer or guarantor, for a single annual fee. Such fees are expected to vary from US\$10,000 to US\$1,500,000 (or the applicable currency equivalent). The assignment, publication, or dissemination of a rating by Fitch shall not constitute a consent by Fitch to use its name as an expert in connection with any registration statement filed under the United States securities laws, the Financial Services and Markets Act of 2000 of the United Kingdom, or the securities laws of any particular jurisdiction. Due to the relative efficiency of electronic publishing and distribution, Fitch research may be available to electronic subscribers up to three days earlier than to print subscribers.

For Australia, New Zealand, Taiwan and South Korea only: Fitch Australia Pty Ltd holds an Australian financial services license (AFS license no. 337123) which authorizes it to provide credit ratings to wholesale clients only. Credit ratings information published by Fitch is not intended to be used by persons who are retail clients within the meaning of the Corporations Act 2001 Fitch Ratings, Inc. is registered with the U.S. Securities and Exchange Commission as a Nationally Recognized Statistical Rating Organization (the "NRSRO"). While certain of the NRSRO's credit rating subsidiaries are listed on Item 3 of Form NRSRO and as such are authorized to issue credit rating subsidiaries are not listed on Form NRSRO (the "non-NRSROs") and therefore credit ratings issued by those subsidiaries are not issued on behalf of the NRSRO. However, non-NRSRO personnel may participate in determining credit ratings issued by or on behalf of the NRSRO.

ENDORSEMENT POLICY - Fitch's approach to ratings endorsement so that ratings produced outside the EU may be used by regulated entities within the EU for regulatory purposes, pursuant to the terms of the EU Regulation with respect to credit rating agencies, can be found on the <u>EU</u> <u>Regulatory Disclosures</u> page. The endorsement status of all International ratings is provided within the entity summary page for each rated entity and in the transaction detail pages for all structured finance transactions on the Fitch website. These disclosures are updated on a daily basis.